K P D Incorporated Porta Johns We're "True Blue"

66 International Lane Suite 104 Staunton, VA 24401 Douglas L. Campbell, President Travis L. Campbell, CPA, Vice President

Phone: 540-885-6677 Toll Free: 800-204-7615 E-mail: kpdincportajohns@gmail.com www.kpdincportajohns.com

Dear Potential Portable Toilet Customer:

Thank you for your interest in renting our portable toilets. We bill on a 28-day cycle with a minimum charge of two 28-day billing periods (8 weeks). All rentals are charged applicable Virginia sales tax unless a tax exemption form is submitted before billing. We also charge a \$10.00 deliver fee for all units. We recommend one toilet for every 400 man hours per week. Prices may vary for remote locations.

Our continued commitment to high quality units with high quality, guaranteed service is unwavering. All toilets are serviced once a week *providing* they are set in an all-weather accessible place and there is nothing blocking access on the regular day of service. Each extra service on portable toilets in addition to your regularly scheduled service day will be at a rate of \$20.00 per toilet for each extra service. Each extra service of a holding tank will be at a rate of \$40.00 each extra service.

We appreciate your business and look forward to partnering with you, as our service is needed. If we can be of further assistance to you, please call us at the above number.

Sincerely,

Travis L. Campbell, CPA Vice President